

## AUM Ranking 2016

Assets Under Management in Asia Pacific 2016 (in US\$ Billion)

Rank 2016	Rank 2015	Bank	AUM 2016	AUM 2015	% +/-
1	1	UBS Wealth Management	292	284	+2,8
2	2	Citi Private Bank <sup>1</sup>	218	210	+3,8
3	3	Credit Suisse Private Banking	167	157	+6,4
4	4	HSBC Private Bank	108	112	-3,6
5	7	Morgan Stanley Private Wealth Management <sup>2*</sup>	82	73	-
6	9	DBS Private Bank <sup>3</sup>	81	71	+14,1
7	12	OCBC/Bank of Singapore <sup>4</sup>	79	55	-
8	10	Julius Bär*	78	65	+20,0
9	6	J.P. Morgan Private Bank <sup>5</sup>	74	74	-
10	8	BNP Paribas Wealth Management*	73	72	+1,4
11	13	Goldman Sachs Private Wealth Management*	54	50	+8,0
12	15	LGT*	50	26	+92,3
13	5	Deutsche Bank Wealth Management <sup>6</sup>	47	55	-14,5
14	11	Standard Chartered Private Bank	45	61	-26,2
15	-	Pictet*	36	-	-
16	-	Hang Seng Private Bank <sup>7</sup>	25	-	-
17	20	Union Bancaire Privee*	20	13	+53,8
18	18	J. Safra Sarasin*	18	16	+12,5
19	-	Lombard Odier*	17	-	-
20	16	EFG International	15	16	-6,3

Sources: Annual reports, research by finews.asia; 1 CHF = 1 USD = 0.94 EUR; as of 8 April 2017

<sup>1</sup> includes AUM of affluent clients with net worth of \$1 million and above

<sup>2</sup> business reorganised

<sup>3</sup> includes AUM of affluent clients with net worth of \$1 million and above

<sup>4</sup> in 2015 only Bank of Singapore, now includes OCBC

<sup>5</sup> business reorganised and threshold changed

<sup>6</sup> business reorganised

<sup>7</sup> includes AUM of affluent clients with net worth of \$1 million and above

\* estimate