

News Release



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BNY Mellon Investment Management APAC appoints Head of Intermediary Distribution

Hong Kong, 16 January 2018 – BNY Mellon Investment Management, the world's largest multi-boutique asset manager with US\$1.8 trillion¹ under management, today announced the appointment of Phoebe Ao leong as Head of Intermediary Distribution, Greater China.

Phoebe will be responsible for growing and strengthening BNY Mellon's relationships with third party distributors and private banks in Greater China. She will focus on providing clients access to BNY Mellon's suite of investment managers across every major asset class including equities, fixed income, private debt and private equity.

Phoebe brings over 10 years' experience from private banking, wealth management and asset management industries. She most recently spent two years at Asian fixed income manager Income Partners, Hong Kong as Director, Head of Private Bank and Retail Bank Distribution.

Prior to this Phoebe spent over eight years with JPMorgan Sydney and Hong Kong, working in a variety of roles within investment banking and asset management.

Nicolas Kopitsis, Head of Intermediary Distribution, Asia Pacific ex Japan, BNY Mellon Investment Management said:

"We're really excited about bringing Phoebe on board where she will play a key role in growing our third party business in China and Hong Kong. Phoebe has strong technical skills combined with excellent client service, making her a great addition to our business."

"Our Asia Pacific third party distribution business continues to see strong support across a range of our investment boutiques from sub-investment grade debt solutions to high yield strategies."

Based in BNY Mellon's Hong Kong office, Phoebe will report to Nicolas Kopitsis, Head of Intermediary Distribution, Asia Pacific ex Japan.

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BNY Mellon Investment Management is one of the world's leading investment management organisations and one of the top U.S. wealth managers, with \$1.8 trillion in assets under management. It encompasses BNY Mellon's affiliated investment management firms, wealth management services and global distribution companies. More information can be found at www.bnymellonim.com

BNY Mellon is a global investments company dedicated to helping its clients manage and service their financial assets throughout the investment lifecycle. Whether providing financial services for institutions, corporations or individual investors, BNY Mellon delivers informed investment management and investment services in 35 countries and more than 100 markets. As of Sept. 30,

¹ Source: BNY Mellon as at 30 September 2017.

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2017, BNY Mellon had \$32.2 trillion in assets under custody and/or administration, and \$1.8 trillion in assets under management. BNY Mellon can act as a single point of contact for clients looking to create, trade, hold, manage, service, distribute or restructure investments. BNY Mellon is the corporate brand of The Bank of New York Mellon Corporation (NYSE: BK). Additional information is available on www.bnymellon.com. Follow us on Twitter @BNYMellon or visit our newsroom at www.bnymellon.com/newsroom for the latest company news.

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